BAY STATE GAS COMPANY STATEMENT OF ACTUAL AND PRO FORMA CAPITALIZATION AS OF NOVEMBER 30, 2002

<u>ACTUAL</u>

ADJUSTED TO REFLECT \$50 MILLION REQUESTED LONG TERM DEBT

	AMOUNT	PERCENT OF TOTAL	AMOUNT	PERCENT OF TOTAL
LONG TERM DEBT [1]	\$80,500,000	33.22%	\$130,500,000	44.64%
COMMON STOCK	100	0.00%	100	0.00%
ADDITIONAL PAID IN CAPITAL [2]	136,859,895	56.48%	136,859,895	46,82%
RETAINED EARNINGS [3]	24,969,171	10.30%	24,969,171	<u>8.54%</u>
TOTAL COMMON EQUITY	\$161,829,166	66.78%	\$161,829,166	55.36%
TOTAL PERMANENT CAPITAL	\$242,329,166	100.00%	\$292,329,166	100.00%

NOTES

- [1] EXCLUDES CURRENT MATURITIES
- [2] ADJUSTED TO ELIMINATE PREMIUM ASSOCIATED WITH SUBSIDIARIES AND ACQUISITION PREMIUM BOOKED DURING THE MERGER WITH NISOURCE, INC. (FORMERELY NIPSCO)
- \cite{Model} adjusted to eliminate retained earnings associated with subsidiaries and acquisition premium booked during the merger with Nisource, Inc. (Formerly Nipsco)

BAY STATE GAS COMPANY COMPARISON OF NET UTILITY PLANT WITH CAPITAL [1] AS OF NOVEMBER 30, 2002

	ACTUAL	\$50 MILLION REQUESTED	
		LONG TERM DEBT	
NET UTILITY PLANT			
Gross Utility Plant [2]	\$716,095,530	\$716,095,530	
Depreciation [3]	(245,452,471)	(245,452,471)	
TOTAL NET UTILITY PLANT	\$470,643,059	\$470,643,059	
PERMANENT CAPITAL			
Long Term Debt	\$80,500,000	\$130,500,000	
Common Stock	<u>136,859,995</u>	<u>136,859,995</u>	
TOTAL PERMANENT CAPITAL			
WITHOUT RETAINED EARNINGS	\$217,359,995	\$267,359,995	
EXCESS OF NET UTILITY PLANT			
OVER PERMANENT CAPITAL	<u>\$253,283,064</u>	<u>\$203,283,064</u>	

NOTES

- [1] AMOUNTS REFLECT UTILITY PLANT AND CAPITAL FUNDS USED ONLY TO FINANCE THE MASSACHUSETTS UTILITY OPERATIONS OF BAY STATE GAS AND NOT THE CONSOLIDATED ENTITY. ACCORDINGLY, PLANT AND CAPITAL INVESTED IN SUBSIDIARIES HAVE BEEN EXCLUDED.
- [2] GROSS UTILITY PLANT HAS BEEN ADJUSTED FOR THE ACQUISITION PREMIUM BOOKED DURING THE MERGER WITH NISOURCE, INC. (FORMERLY NIPSCO)
- [3] DEPRECIATION HAS BEEN ADJUSTED FOR THE AMORTIZATION OF THE ACQUISITION PREMIUM.

BAY STATE GAS COMPANY INCOME STATEMENT FOR THE PERIOD ENDING DECEMBER 31, 2002 (PRO FORMA)

	DECEMBER, 2002	ADJUSTMENTS	PROFORMA
Gas Revenue	\$326,841,000	0	\$326,841,000
Gas Purchase Expense	<u>167,572,000</u>	<u>0</u>	<u>167,572,000</u>
Plant Revenue	\$159,270,000	0	\$159,270,000
O&M Expenses	\$89,633,000	0	\$89,633,000
Depreciation	38,026,000	0	38,026,000
Other Taxes	10,421,000	<u>0</u>	<u>10,421,000</u>
Total Operating Expenses	\$138,080,000	0	\$138,080,000
Operating Income	\$21,190,000	0	\$21,190,000
Other Income	(\$376,000)	0	(\$376,000)
Interest Expense	\$13,601,000	\$242,750	\$13,843,750
Income Taxes	\$4,721,000	(\$97,100)	\$4,623,900
Net Income	\$2,492,000	(\$145,650)	\$2,346,350

NOTE: ASSUMING AN INTEREST RATE OF 7.75%

BAY STATE GAS COMPANY INCOME STATEMENT FOR THE PERIOD ENDING DECEMBER 31, 2002 (PRO FORMA)

	DECEMBER, 2002	ADJUSTMENTS	PROFORMA
Gas Revenue	\$326,841,000	0	\$326,841,000
Gas Purchase Expense	<u>167,572,000</u>	<u>0</u>	<u>167,572,000</u>
Plant Revenue	\$159,270,000	0	\$159,270,000
O&M Expenses	\$89,633,000	0	\$89,633,000
Depreciation	38,026,000	0	38,026,000
Other Taxes	<u>10,421,000</u>	<u>0</u>	<u>10,421,000</u>
Total Operating Expenses	\$138,080,000	0	\$138,080,000
Operating Income	\$21,190,000	0	\$21,190,000
Other Income	(\$276,000)	0	(\$276,000)
Other Income	(\$376,000)	0	(\$376,000)
Interest Expense	\$13,601,000	(\$257,250)	\$13,343,750
Income Taxes	\$4,721,000	\$102,900	\$4,823,900
Net Income	\$2,492,000	\$154,350	\$2,646,350

NOTE: ASSUMING AN INTEREST RATE OF 6.75%